

Humana Inc.
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HUMANA
Guidance when you need it most

Rachel Sapoznik
President & CEO
Sapoznik Insurance & Associates, Inc.
1100 NE 163rd Street
2nd Floor
North Miami Beach, Florida 33162

Dear Rachel,

Let me take this opportunity to say thank you. Your support for Humana has been exemplary.

The Sapoznik Insurance team has proven their commitment by diligently working with my entire Humana organization. Your team has written a significant amount of business with Humana, which has earned Sapoznik the number one producing agency spot in the South Florida market for the second year in a row.

I am looking forward to another successful year between our two organizations.

Sincerely,



Timothy Love
Humana, Market President
Commercial Sales South Florida